U.S. ARMY

OIB MODERNIZATION CSO
FACT SHEET

U.S. ARMY CONTRACTING COMMMAND
DETROIT ARSENAL

ADVANCING OIB MODERNIZATION

Commercial Solutions Opening provides a full and open pathway—with no set-asides—for a company to submit innovative commercial technologies that support modernization of the Army's Organic Industrial Base (OIB).

COMMERCIAL SOLUTIONS OPENING

1. Read the CSO (base)
Eligibility, format, submission route, evaluation method

2. Pick an AoI
Align to a posted AoI (e.g., A007) and its specific objectives

3. Submit
Follow required file naming, page limits. and due dates

4. Peer Review
SMEs score/assess technical merit & fit; CO manages acquisition

5. Award Path
Downselect → negotiations → contract/OT/other instrument *(as applicable)*

LOCATIONS

ANNISTON ARMY DEPOT
W911KF-25-S-C002

RED RIVER
W911RQ-26-S-C001

SIERRA ARMY DEPOT
W912GY-25-S-C001

WATERVLIET ARSENAL
W911PT-26-S-C001

STEPS TO FOLLOW

Phase 1
Solution Brief — Contractors submit a short, high-level concept (5 pages or 15 slides) explaining how their innovative commercial solution aligns with the AoI.

Phase 2
Presentation/Pitch — If selected, contractors provide a deeper technical and business overview through a live or virtual pitch, including ROM pricing and IP considerations.

Phase 3
Commercial Solution Proposal (CSP) — Contractors invited forward submit a full technical and price proposal for evaluation and potential award

CONTACT US

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