

Global Force Information Management (GFIM) Industry Day FAQs

Acquisition Strategy & Timeline

1) Overall Acquisition Strategy

What is the overall acquisition strategy and procurement plan for this opportunity, including the strategic pathway and key objectives you are trying to achieve with this approach?

[Covered in Industry Day Brief](#)

2) Timeline and Key Milestones

What is the specific and anticipated timeline for this acquisition, including key dates for the draft RFP release, the final RFP release, proposal submission and the final award? Can we anticipate activity before the end of the fiscal year?

[Covered in Industry Day Brief](#)

3) Contract Structure and Acquisition Approach

What contract vehicle do you plan to use for this solicitation (e.g., GSA MAS, OTA, CSO, a new FAR-based contract), and are you open to considering multiple acquisition pathways? What is the anticipated contract structure — single or multiple-award vehicle, contract type (e.g., FFP, T&M), period of performance, phases and estimated contract value?

[The Industry Day Brief will cover the structure of the Call for Solution \(CfS\). If the CfS results in an award, it will be made through a Prototype Other Transaction Authority \(OTA\) vehicle. However, the specific contract structure, contract type, period of performance, estimated contract value and whether there will be single or multiple OTA awards are not determined at this time and will depend on the solutions received through this process.](#)

4) Solicitation Process and Evaluation

What evaluation methodology will be used (e.g., LPTA, Best Value Trade-Off, HITERP) and what are the specific evaluation factors and their relative importance? Will the government release a draft Performance Work Statement (PWS) and proposal

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instructions (Sections L & M), provide a reading room with background information and can you identify the incumbent contractors currently supporting this work?

The evaluation methodology and specific evaluation factors will be detailed in the CfS document, with an overview provided during the Industry Day Brief. Desired system attributes and references will be defined in the CfS to provide necessary background information. There is currently no active contract supporting GFIM development, so there are no incumbent contractors for this effort.

5) Small Business Participation and Opportunities

What is the Army's small business participation plan for this solicitation, including any required percentages, set-aside considerations and evaluation approach? What is the broader strategic focus for engaging small businesses in this and future opportunities within your portfolio?

We have not yet determined the specific strategy for small business participation on this opportunity. Our approach will be informed by the CfS process and the responses we receive as we move toward a prototype OTA and subsequent production contract.

We encourage all interested parties, including small businesses, to participate in the Industry Day and respond to the CfS phase. This will help us understand the full range of capabilities available in the marketplace.

For broader small business opportunities within the Army, we recommend monitoring the Army Office of Small Business Programs website (<https://www.army.mil/osbp>) and PEO Enterprise LinkedIn account (<https://www.linkedin.com/company/usarmypeoenterprise/>) for current and upcoming solicitations.

Program Status, Scope, Requirements & Vision

1) Mission Problem & Pain Points

Can you describe the specific mission challenges, operational pain points and overarching business problems that this program is intended to solve? We want to understand the drivers for this procurement beyond just the technology needs.

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2) GFIM Program Status, History and Future

What is the current mandate and long-term future for the GFIM program? Can you clarify what happened with the previous GFIM OTA and the production award, and

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explain how these past events are influencing the Army's new direction? Furthermore, how does this align with the broader DoD CIO DBS memo?

GFIM remains a top priority for the Army and aligns with Department of Defense (DoD) goals to find efficiencies through consolidation and modernization of legacy systems. While a budget change forced a work stoppage that ended the previous production award, this pause gave the program time to reassess its approach and align to guidance from the new administration.

3) Evolution of Requirements & Lessons Learned

How have the functional and technical requirements evolved from previous iterations, such as the GFIM-OE contract? What are the key differences, what new requirements have been added and what lessons learned from past modernization efforts are shaping this new approach?

The most significant GFIM technical strategy change is the focus on transactional and data management requirements, with data analytics, reporting and visualization of Army Force Management structure requirements being satisfied by existing Army capabilities. This represents a key lesson learned from previous efforts — leveraging proven Army systems where they exist rather than recreating capabilities. Detailed functional, technical and cybersecurity requirements will be provided in the CfS.

4) Long-Term Vision & Program Goals

What is the Army's long-term strategic vision and roadmap for this program over the next 3-5 years? What does success look like in the first year and beyond, and what are the ultimate goals you aim to achieve for data, technology and delivery?

GFIM has been in development for several years, and we are now focused on accelerating our approach to deliver production-ready capabilities and begin sunsetting legacy systems. Our immediate priority is moving quickly to deploy a production capability for Army organization structure data.

5) Specific Use Cases & Functional Needs

Can you elaborate on the specific use cases and the full list of software requirements? For example, will the solution need to incorporate AI/ML for missions like readiness and logistics, and is there a requirement for a system to track and rate organizational capabilities for future needs?

Artificial intelligence (AI) and machine learning (ML) are in the overall scope of the GFIM solution. The Government is using the CfS process to assess where these technologies would best fit in the GFIM solution.

Technical & Platform Specifics

1) Low-Code/No-Code (LC/NC) Platform Strategy

What is the Army's overall strategy for Low-Code/No-Code platforms? Are you seeking a platform-agnostic solution or are specific platforms like Microsoft Power Platform, Salesforce or Appian preferred or already implemented? Can you elaborate on the specific LC/NC requirements and the types of COTS solution you are seeking?

The over-arching GFIM strategy for a LC/NC platform is to quickly deliver a production-ready prototype and full GFIM capability that satisfies the workflow, data and governance requirements of the GFIM mission. The strategy considers the evolving mission requirements and the need to enhance and modify production capability without lengthy development efforts. The Government is seeking industry solutions that deliver innovation and can meet the cybersecurity requirements that are defined in the CfS.

2) Integration with Core Enterprise Systems

How will this solution integrate with the Army's core enterprise systems? Specifically, what is the strategy for integration with SAP, and what is the plan for integrating with the Army 365 (Microsoft) environment, including AI tools like Copilot?

The Production GFIM solution will be the authoritative source for Army Force Management data, and integration with Army and DoD systems is a key component of the solution. The Government is looking for innovative industry solutions to provide a flexible and robust data partner exchange capability to meet current and future integration requirements.

3) Development, Security and Operations (DevSecOps) Environment and Tooling

What is the current technology stack for this program? Can you describe the existing or desired DevSecOps environment, including the tooling used for automated CI/CD pipelines, especially in the context of Low-Code/No-Code development?

There is no current production GFIM technology stack, and the Government is seeking industry input on the future GFIM solution. The legacy system technology stacks are antiquated will not be re-used. The DevSecOps environment and continuous integration/continuous delivery (CI/CD) pipelines will leverage existing Army capabilities. The specific sets of tools and environments will be finalized when specific solutions are chosen to move forward in the process.

4) **Overarching Technical Approach & Alignment**

What is the Army's overarching technical approach? Are you looking for a completely platform-agnostic solution or will this be aligned with specific preferred platforms?

The Government is looking for industry to provide input on a technical approach that meets the goals and requirements set out in the Industry Day briefing and upcoming CfS. The CfS is a fully open solicitation, and the Government will consider all approaches that meet the mission, technical and cybersecurity requirements defined in the CfS.

Funding & Budget

1) **Opportunity Value and Budget Structure**

What is the total estimated contract value for this opportunity? Will this be broken down by different performance areas, and do you plan to use a formal affordability range in the solicitation?

Contract value will not be provided at this time. The CfS will ask for cost estimates to help the Government determine this information for future contract actions.

2) **Funding Stability and Confirmation**

Given that the previous GFIM award was reportedly unfunded, can you confirm that dedicated funding for this specific program is secured in the Program Objective Memorandum (POM) starting in FY26? In light of recent acquisition cancellations across the DoD, how stable should industry consider this opportunity?

Yes, sufficient funding is available to support any contract, including OTA, that the Army will award for GFIM in FY26. GFIM is adhering to the DoD's recommended approach for fielding a system. While we still need to justify our contracting actions, GFIM is fully aligned with Army strategic guidance.

General Industry Engagement & Process Improvement

1) **Improving the Formal Acquisition Process**

To improve procurement efficiency and technical outcomes, would Army leadership consider adopting more Agile acquisition approaches? For example, would you consider a two-phase process (white paper followed by a demo), utilizing Commercial Solutions Openings (CSOs) for COTS technology and ensuring prompt Q&A responses during solicitations?

Covered in Industry Day Brief

2) Mechanisms for Industry Communication and Influence

What is the best process for industry partners, especially innovative small businesses, to engage with program offices and requirements owners? We are seeking guidance on how to provide capability briefings, demonstrate new technologies and better understand your specific pain points outside of the formal acquisition cycle.

Companies seeking a meeting with a PEO Enterprise leader should submit the Industry Meeting Request webform at <https://theforge.experience.crmforce.mil/peoeis/s/>. This process ensures that we capture industry-meeting metrics, adequately prepare senior leaders for meetings and bring the right people to meetings. GFIM leaders are not currently meeting industry representatives in 1:1 meetings.

3) Status Updates on MAPS Procurements

Can you provide a current status update on the MAPS procurements?

The Army is currently reviewing the recent Executive Order, 'Eliminating Waste and Saving Taxpayer Dollars by Consolidating Procurement', to determine any potential impact on the Marketplace for the Acquisition of Professional Services (MAPS) contract vehicle.

In light of the ongoing evaluation, there will be a reflective delay in the Pre-Solicitation Meeting and the release of the Final Draft Request for Proposal (RFP). We appreciate your continued interest and understanding, and we will provide updates as soon as any changes or developments occur.