**Foreign Military Sales (FMS) Checklist**

**Preparing a Letter of Request (LOR) for the**

**Sentinel Radar**



**DISTRIBUTION STATEMENT C**. Distribution authorized to U.S. Government Agencies and their contractors (Administrative and Operational Use).  Date of Determination 23 June 2023.  Other requests shall be referred to the STARE Project Office, SFAE-MSL-SR, 100 Secured Gateway, Huntsville, AL 35808-5000.

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|  |  |
| --- | --- |
| **1** | **Partner and LOA General Information** |
| 1a | Purchasing Country: |  |
| 1b | Primary Country Contact’s Name: |  |
| 1c | Primary Country Contact’s Position: |  |
| 1d | Primary Country Contact’s Title/Rank/Grade: |  |
| 1e | Primary Country Contact’s Tel: |  |
| 1f | Primary Country Contact’s Email:  |  |
| 1g | Primary Country Contact’s Mailing Address:  |  |
| 1h | USASAC Country Program Manager (CPM) for LOA: |  |
| 1i | Case Designator (if established): |  |
| 1j | CPM Primary Contact’s Name (for NASAMS System Requirements): |  |
| 1k | CPM Primary Contact’s Position: |  |
| 1l | CPM Primary Contact’s Title/Rank/Grade: |  |
| 1m | CPM Primary Contact’s Tel: |  |
| 1n | CPM Primary Contact’s Email:  |  |
| 1o | CPM Primary Contact’s Mailing Address:  |  |
| 1p | SAMD International Program Manager (IPM) for LOA: |  |
| 1q | IPM Primary Contact’s Name: |  |
| 1r | IPM Primary Contact’s Position: |  |
| 1s | IPM Primary Contact’s Title/Rank/Grade: |  |
| 1t | IPM Primary Contact’s Tel: |  |
| 1u | IPM Primary Contact’s Email:  |  |
| 1v | IPM Primary Contact’s Mailing Address:  |  |

| **2** | **Basis of request** | **Yes** | **No** |
| --- | --- | --- | --- |
| 2a | Type of Request: (Select one below) |  |  |
|  | * Request for Information (RFI)
 |  |  |
|  | * LOR for Price and Availability (P&A)
 |  |  |
|  | * LOR for Letter of Offer & Acceptance (LOA)
 |  |  |
| 2b | Is this a request for new Sentinel? |  |  |
| 2c | Is this a request for additional Sentinels? |  |  |
| 2d | Is this a request to modernize (upgrade) units? |  |  |
| 2f | Are higher release approvals needed? |  |  |
| 2g | LO/CLO TSC? |  |  |
| 2h | ENDP? |  |  |
| 2i | MTCR? |  |  |
| 2j | GPS/PNT? |  |  |
| 2k | GEOINT? |  |  |
| 2l | COMSEC? |  |  |
| 2m | Data Links / Waveforms? |  |  |

| **3** | **LOR General and/or Special Considerations** | **Yes** | **No** |
| --- | --- | --- | --- |
| 3a | Are you considering a Pre-LOA Support Case? |  |  |
| 3b | Is a site survey needed? |  |  |
| 3c | Are you requesting a Waiver of Nonrecurring Cost (NC)? |  |  |
| 3d | Will a special payment schedule be needed? |  |  |
| 3e | Are offsets a part of this program? |  |  |
| 3f | Will this case be funded through national funds? |  |  |
| ~~3g~~ | ~~Defense Contract Management Agency (DCMA)~~ |  |  |
| 3h | Is the International Partner experienced with FMS Acquisitions? |  |  |
| 3i | Interested in IESP?  |  |  |

|  |  |
| --- | --- |
| **4** | **Requested Schedule/Delivery/Transportation Concerns** |
| 4a | Desired First Unit Equipped By DATE: |  |
| 4b | Projected Delivery | FIRST DATE: |  | LAST DATE: |  |
| 4c | Are there any special transportation requirements requested? |
| 4d | If yes, list here: |
| 4e | Do you have a Freight Forwarder? If so, state: |
| 4f | Do you have a Freight Forwarder that is authorized to ship classified materials? If so, state: |
| 4g | Are there any other transportation considerations that need to be addressed? If so, state: |

| **5** | **Standard FMS Configuration****Major End Items (MEI) & Supporting Items Hardware** | **QTY: Minimum Required** | **QTY: Requested** |
| --- | --- | --- | --- |
| 5a | Radar System Contains: * Radar mounted on trailer.
* Radar Tow Vehicle with Radar Power System
 |  |  |
| 5b | Communications, Radios? |  |  |
| 5h | Maintenance Support Shelter (MSS) Contains:* MSS (pallet-mounted shelter w/air conditioning & comm equipment)
* MSS Transport Vehicle (Prime Mover/Transport Vehicle with hook-lift)
* MSS Power System with vehicle (Includes VHF Radio)
 |  |  |
| 5i | Spare Parts and Consumables |  |  |
| 5j | Special Tools and Test Equipment |  |  |
| 5k | Ruggedized Laptops for Technical Manuals (TMs) & Interactive Electronic Technical Manuals (IETMs) |  |  |
| 5l | Classroom Trainer | 1 per Case |  |

| **6** | **Additional Spares Requested** | **OPR** | **QTY: Minimum Required** | **QTY: Requested** |
| --- | --- | --- | --- | --- |
| 6a | Tools kits |  |  |  |
| 6b | PAMs |  |  |  |
| 6c |  |  |  |  |
| 6d |  |  |  |  |
| 6e |  |  |  |  |
| 6f |  |  |  |  |
| 6g |  |  |  |  |
| 6h |  |  |  |  |

| **7** | **Software (SW)** | **QTY: Minimum Required** | **QTY: Requested** |
| --- | --- | --- | --- |
| 7a | SW Unclassified |  |  |
| 7b | SW Classified |  |  |
| 7c | Solid State Drives (Classified) |  |  |
| 7d | Install Procedures |  |  |
| 7e | Diagnostic Spares |  |  |
| 7f | Anti-Tamper (AT) |  |  |
| 7g | Non-Cooperative Target Recognition (NCTR) |  |  |

| **8** | **Additional Communications Capabilities & Devices**(not covered above) |
| --- | --- |
| 8a | Are unique and/or command / control /communication capabilities being requested?  |  |
| If yes, state: |
| 8b | Voice Radios & Data Radios:  |  |  |
| 8c | Defense Advanced GPS Receiver (DAGR) |  |  |
| 8d | Country Unique Requirements?  | If yes, state: |
| 8e | Electronic encryption IPS-250X  |  |  |
| 8f | Crypto key fill devices (Simple key Loader) AN/PYQ-10A |  | 1 per Radar with 1 spare= 2 per Radar |
| 8g | Crypto Key Fill device accessories(Cables, pins, adapters, etc.) |  | (SAMD-CECOM) |
| 8h | Crypto-applique KIV-77 |  | SAMD  |
| 8i | TPX-61 |  |  |
| 8j | North Finding System |  |  |

| **9** | **System Mobility** | **Yes/No** |
| --- | --- | --- |
| 9a | Is the system operating from a fixed site with no mobility requirements? |  |
| 9b | Requesting integration onto indigenous vehicles and trailers? |  |

|  |  |
| --- | --- |
| **10** | **Operational and Maintenance Strategies** |
| 10a | Projected OPTEMPO Per Year |  | Hours Per Day |  |

| **11** | **Sustainment and life cycle logistics** | **YES/NO** |
| --- | --- | --- |
| 11a | Are there any customer unique Support Equipment requirements? If yes, state: |  |

| **12** | **Supply (Spare Parts) and Support Equipment (SE)** | **Yes/No** | **# Years** |
| --- | --- | --- | --- |
| 12a | 2 Years of Spare Parts Classified REQUIRED  | YES | 2 |
| 12b | 3-5 Years of Spare Parts Classified Desired? |  |  |
| 12c | 2 Years of Spare Parts Unclassified REQUIRED | YES | 2 |
| 12d | 3-5 Years of Spare Parts Unclassified Desired? |  |  |
| 12e | SICO Spares/Training REQUIRED | YES | N/A |

| **13** | **Training Requirements** | **Yes/No** |
| --- | --- | --- |
| 13a | Training at Contractor Facility CONUS? |  |
| 13b | Training in Country? |  |
| 13c | Training Total # of Students |  |

| **13** | **Army Corps of Engineers Facilities Construction Requirements (not required, but available if customer wants fixed site)** | **Yes/No** |
| --- | --- | --- |
| 13a | Tactical Sites |  |
| 13b | Projected dates for a Site Survey: |
| 13c | Site Survey Locations: |
| 13d | Maintenance & Repair |  |
| 13e | Command and Control Headquarters |  |
| 13f | Training Facilities |  |
| 13g | Country unique |  |