

**Foreign Military Sales (FMS) Checklist  
Preparing a Letter of Request (LOR)  
for the  
Integrated Battle Command System (IBCS)  
Dated 10 April 2025**



Contact the Integrated Fires Mission Command (IFMC) International Programs Directorate,  
PEO Missiles and Space for assistance in completing this checklist.

This Integrated Battle Command System FMS Checklist will be used to capture requirements and develop an actionable Letter of Request (LOR). By itself, this checklist should not be changed without review and agreement by all stakeholders before a Letter of Offer and Acceptance (LOA) is signed.

Please ensure no classified information is included with the completed checklist. Classified information should be provided to your Country Program Manager through appropriate channels.

*Receipt of this checklist by the US Government does not constitute an agreement to sell. Final configuration and offer of sale is subject to USG Approval.*

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1.0	Partner and LOA General Information	
1.0a	Purchasing Country:	
1.0b	Primary Country Contact's Name:	
1.0c	Primary Country Contact's Position:	
1.0d	Primary Country Contact's Title/Rank/Grade:	
1.0e	Primary Country Contact's Telephone:	
1.0f	Primary Country Contact's Email:	
1.0g	Primary Country Contact's Mailing Address:	
1.0h	USASAC Country Program Manager (CPM) for LOA:	
1.0i	Case Designator (if established):	
1.0j	CPM Primary Contact's Name:	
1.0k	CPM Primary Contact's Position:	
1.0l	CPM Primary Contact's Title/Rank/Grade:	
1.0m	CPM Primary Contact's Telephone:	
1.0n	CPM Primary Contact's Email:	
1.0o	CPM Primary Contact's Mailing Address:	
1.0p	SAMD International Program Manager (IPM) for LOA:	
1.0q	IPM Primary Contact's Name:	
1.0r	IPM Primary Contact's Position:	
1.0s	IPM Primary Contact's Title/Rank/Grade:	
1.0t	IPM Primary Contact's Telephone:	
1.0u	IPM Primary Contact's Email:	
1.0v	IPM Primary Contact's Mailing Address:	

2.0	Basis of request	Y/N
2.0a	Type of Request:	
	i. Request for Information (RFI)	
	ii. LOR for Price and Availability (P&A)	
	iii. LOR for Letter of Offer & Acceptance (LOA)	
2.0b	Will the request require a Defense Design? If yes, specify:	
	i. Agnostic Design (Not country-specific)	
	ii. Country Specific Design (Critical Asset List & Defended Asset List required)	

3.0	LOR General and/or Special Considerations	Y/N
3.0a	Does LOR address a request for a Waiver of Nonrecurring Cost (NC) Charges If yes, provide justification:	
3.0b	Will this procurement be a directed source procurement? If yes, specify:  <i>Enclose Sole Source Request to U.S. Army Security Assistance Command</i>	

<b>3.0</b>	<b>LOR General and/or Special Considerations</b>	<b>Y/N</b>
3.0c	Will a special payment schedule and initial deposit be required?	
3.0d	Are offsets a part of this program?	
3.0e	Will this case be funded through National funds?	
3.0f	Does the FMS partner have a Not-to-Exceed budget?	
3.0g	Does the FMS partner have a delivery timeline requirement?	

<b>4.0</b>	<b>Requested Schedule/Delivery/Transport</b>
4.0a	Desired First Unit Equipped Date:
4.0b	Are there any special transportation requirements requested? If so, list here:
4.0c	Do you have a Freight Forwarder? If so, state:
4.0d	Do you have a Freight Forwarder that is authorized to ship classified materials? If so, state:
4.0e	Does your Freight Forwarder have all required Import/Export licenses?
4.0f	Is your Freight Forwarder registered with the US Department of State?
4.0g	Are there any other transportation considerations that need to be addressed? If so, state: <ul style="list-style-type: none"> <li>i. Point of Contact at location (Ship to/Mark for):</li> <li>ii. Location:</li> <li>iii. Mode of transport (air, sea, land) instructions:</li> </ul>

5.0	Hardware Requirements	
5.0a	Identify desired IBCS configuration option(s):	
	i. <u>Mounted</u> : Tactical Configuration within U.S.-based prime movers / shelters	
	ii. <u>Dismounted</u> : IBCS payload deployed within Partner Nation's prime movers / shelters	
	iii. <u>Hosted</u> : IBCS Payload deployed within re-engineered existing military systems or brick and mortar structures	
5.0b	Identify your Concept of Operations (i.e.: Organizational Structure, Force Laydown, and Mission Set):	
5.0c	Threats:	
5.0d	Environmental, terrain, and climate considerations:	
5.1	Command and Control	QTY
5.1a	Engagement Operations Center (EOC) <ul style="list-style-type: none"> <li><u>System Description</u>: The EOC contains the routers, switches, firewalls, and servers to host and distribute the IBCS. The EOC can connect to a sensor or effector A-side through a dedicated fiber optic data cable. US Standard configuration consists of an S280 rigid wall shelter mounted on an M1085A2 FMTV towing a PP-3106A 60kW Power Plant</li> </ul>	
5.1b	Integrated Collaborative Environment (ICE) <ul style="list-style-type: none"> <li><u>System Description</u>: Provides a collaborative environment for air and missile defense mission command. The ICE extends the EOC network and communication connections for up to ten (10) Common Warfighter Machine Interface soldier workstations.</li> </ul>	
5.1c	Integrated Fire Control Network (IFCN) Relay <ul style="list-style-type: none"> <li><u>System Description</u>: The IFCN Relay is an unmanned communications platform and interface for a networked sensor and/or effector. The IFCN relay will connect to a sensor or effector A-side through a dedicated fiber optic data cable. The IFCN relay can also be used to extend the IBCS span of control. US Standard IFCN configuration includes an M1085A2 FMTV platform that hosts the thirty (30) meter mast, the network enclosure, power distribution system and Integrated Fire Control Processor. The IFCN Relay also includes a towed PP-3102A 10kW Power Plant x1 per IFCN Relay</li> </ul>	

6.0	Procurement and Integration Requirements	Y/N	Qty
6.0a	What sensor(s) are being integrated and how many?		
6.0b	What effector(s) are being integrated and how many?		
6.0c	Do you require a Flight Test(s)?		
6.0d	Do you need ground support equipment for the hardware? Specify quantity		
6.0e	Do you require special tools to support the hardware?		
6.0f	Do you require test and diagnostic equipment?		
6.0g	Do you have facilities to securely store the hardware when not in use?		
6.0h	What vehicles will be used? i. U.S. or Indigenous?		
6.0i	What shelter will be used? i. U.S. or Indigenous?		
6.0j	Will you require a spares package? If Yes: i. Specify duration (years) of spares. ii. Specify operational tempo for hardware.		

7.0	Logistics Support Requirements	Y/N	Years
7.0a	Do you require contractor Field Service Representative (FSR)?		
7.0b	Do you require basic hand tools?		
7.0c	Is there a requirement for any non-standard equipment?		
7.0d	Is a repair and return system required for the hardware?		

8.0	Technical Manuals / Publications	QTY
8.0a	Do you require additional Technical Manuals or publications? (IBCS includes 1 technical manual with each EOC and IFCN)	

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9.0	Training Requirements	Y/N
9.0a	Will you have an in-country training requirement? If so, specify the location:	
9.0b	Will there be a recurring training/certification requirement?	
9.0c	Will you have any unique training requirements that need development of courseware?	
9.0d	Will you require training aids/devices/simulators to assist with training?	
9.0e	Will English language training be required to meet minimum standard?	
9.0f	Number of students which will require training, and provide skill level of trainees	